The Premier International Showcase of Hospitality Suppliers & Design in Indonesia



INDONESIA HOSPITALITY AND DESIGN EXPO

OCTOBER

<sup>23</sup>19







MOZAIK



HOTEL SOURCING

JIExpo Kemayoran Jakarta

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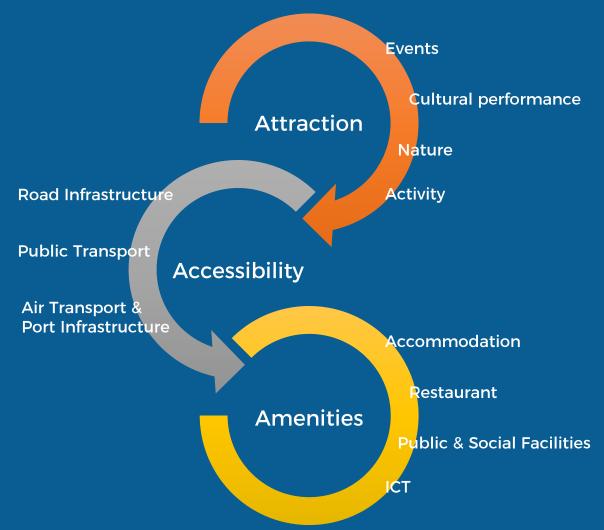
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## The '3A' Tourism Development Strategy



## **Indonesia New Airports**



## 10 'New Bali' Project



## potential projects

new hotels restaurant, café tourism attractions prayer rooms





new hotels nearby airport

airport facilities
airline lounge
restaurant, café
travel agent counters
prayer rooms



# Designing Future Hospitality

Since our first event in 2018, we have never stopped supporting the ecosystem of hospitality industries. This industry has rapid growing sectors, and each of them aims to bring positivity to the world. We gather interior designers, architects and other stakeholders in hospitality industries to brainstorm together to create intriguing conversations about innovations, technology, materials, suppliers, as well as inspirations and knowledge.

With more than 4,000 visitors from around 20 countries in our first show, Hospitality Indonesia is a perfect stage for you to strengthen your brand's acknowledgement to the global market.

As the only exhibition that collaborates hospitality industry with design sector, Hospitality Indonesia aims to bring the best ecosystem for both businesses every year.

# 3

# **Show Sectors**

As a premier international showcase of hospitality suppliers and design, Hospitality Indonesia presents 3 show sectors





Showcasing hospitality and trade furniture. Aiming to appreciate world-class craftsmanship, this sectors highlights furniture & craft products





Showcasing innovative design and smart design solutions, it is an international trade event for lifestyle interior, design and projects in Indonesia.



HOSPITAL

#### HOTEL SOURCING

As an international trade show for hotel suppliers, this is a legitimate non-F&B hotel suppliers exhibition in Indonesia that connects to design community and their manufacturers internationally





Furniture

INDONESIA

- Decoration & Accessories
- Component Materials

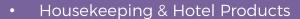


- Design & Services
- Art. Decoration & Gift
- Home Textiles
- Lighting
- Kitchen & Bathroom
- Elements
- Surfaces & Finishes

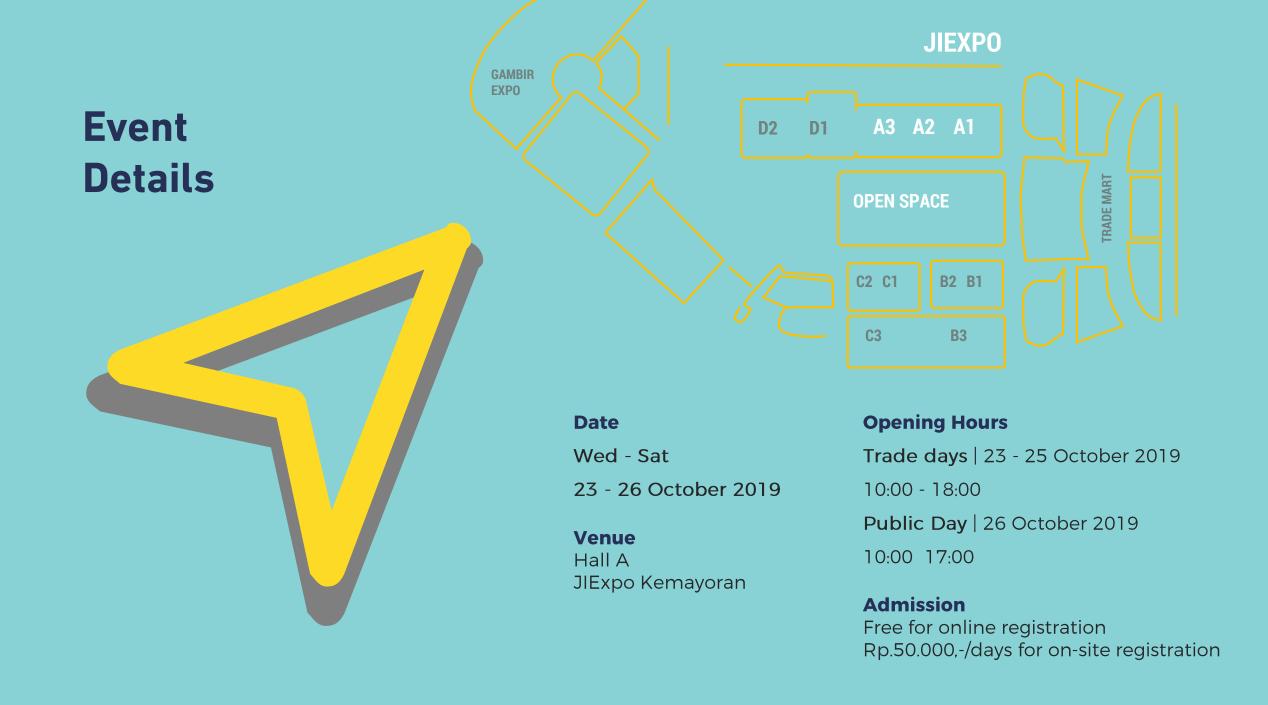








- Tableware
- Horeca equipment
- Hospitality Technology
- Spa, Leisure & Wellness



# Visitor Target

#### **Properties**

- Architect
- Building Facility Management
- Co-working Space Owner
- Interior Designer
- Interior Design Studio
- Project Developer
- Project Owner
- Commercial Properties / Public Facilities
- Real Estate / Contractor / Custom Furniture End User

#### Horeca

- Hotelier
- Restaurant
- Café
- Catering
- Hotel Operator

#### **Retail Outlet**

- Home Improvement Store
- Market / Chain Store
- Online Retailer
- Specialty Retailer

#### **Traders**

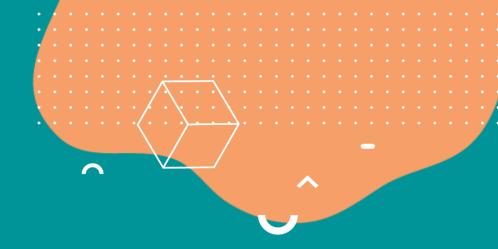
- Importer
- Private Label
- Purchaser
- Retail
- Shopping Mall
- Wholesaler
- Agency
- Distributor
- E-commerce
- Exporter
- Furniture Market
- Group Purchasing







# **Strength Positioning**



100+

exhibitors

The only international exhibition of hospitality suppliers & design in Indonesia

10+

mock up rooms

Presenting inspiring mockup rooms and dining concept by high quality manufacturers and designers 5.000+

visitors

Bringing the right targeted audience that in charged in hospitality project both domestic and international 24

speakers

Delivering comprehensive and relevant topics in 4 days event collaborate with related community



**Program Features** 

Business Design Forum

**Booth Awarding & Product Awarding** 

Conferences & Workshops

Mock Up Rooms

'The Rooms' Designer Installation

- Entrance Lobby
- Dining Room
- Studio Bedroom



# **Marketing Activities**



#### **Advertisements**

## **MÖBELMARKT**















































# Post Show Report

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## Hospitality Indonesia 2018

In A Glance

**102** exhibitors

**4.052** visitors

**20** countries

**95%** local

## **Top 10 Buying Countries**

Indonesia

Malaysia

Thailand

Singapore

Argentina

Australia

Canada

France

Greece

Hong Kong

#### **Top 5 Product Interest**

Furniture	34%
Decorative Accessories	24%
Artwork & Gift	19%
Component Materials	12%
Kitchen & Bathroom	12%

#### **Top 4 Purchasing Power**

Final Decision	38%
Research New Product	28%
Initial Recommendation	21%
Significant Influence	14%

#### **Top 10 Business Activity**

21%
13%
12%
9%
8%
8%
8%
8%
7%
7%

#### Some of Visitors











































































# **International Position**



# Hospitality + Design Show

Around the World



# CHINA INDIA

A U S T

# Why October?

October: Asia 2<sup>nd</sup> buying season

	Show title	Industry/Product	Country
≣S	CANTON FAIR 15 - 19 October 2019	Building Materials, Electronic Household Appliances	China
	TIFF BIG BIH 16 - 20 October 2019	Furniture & Home Decoration  Gift & Housewares	Thailand
S	<b>MANILA FAME</b> 17 - 19 October 2019	Interior Design, Furniture, Home Decoration	Philippines
	<b>MEGA SHOW HONGKONG</b> 20 – 23 October 2019	Housewares, Kitchen, Gifts, Premium, Toys,	China
Т	<b>TRADE EXPO INDONESIA</b> 16 - 20 October 2019	Food & Beverages, Manufacturing Product, Premium Products, Craft, Fashion	Indonesia
	HOSPITALITY INDONESIA 23 - 26 October 2019	Furniture, Craft, Beds, Home Textiles, Interior Elements, Home Decoration	Indonesia

Organizer:



Partnership:







Supported by:







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