

# ExportNews

## I N D O N E S I A



### WHAT'S INSIDE

Indonesia has a wide range of natural resource thanks to its position in the tropical belt. One of the natural product is natural rubber of which Indonesia is a major world's producer, second only to Thailand. However, instead of exporting raw materials, the Indonesian government is focusing more to climb up the supply chain ladder by exporting more finished products, such as tyre.

**Advisor :**

Arlinda

**Editor in Chief :**

Tuti Prahastuti

**Managing Editor :**

RA. Marlana

**Editor :**

Sugiarti

**Writer :**

Siska Fibriliani Sahat

**Design :**

Dewi

**Editorial Addresses :**

**DIRECTORATE GENERAL OF  
NATIONAL EXPORT DEVELOPMENT**

Ministry of Trade of The Republic of Indonesia

Jl. Ml. Ridwan Rais No. 5

Jakarta 10110 – Indonesia

Phone : +62 21 3858171

Fax : +62 21 23528652

Email : [csc@kemendag.go.id](mailto:csc@kemendag.go.id)

Website : <http://djpen.kemendag.go.id>

**Published by :**

**DIRECTORATE GENERAL OF  
NATIONAL EXPORT DEVELOPMENT**

Ministry of Trade of The Republic of Indonesia

Ditjen PEN/MJL/XXVI/12/2016

Dear awesome readers,

With more than 20 years of experience, plentiful source, and skillful people, Indonesia is a strong player in the sector of automotive component industries. This industry plays an important role for Indonesian economy. One of the most competitive products in this sector is tyres made from natural rubber. The Indonesian tyre industry covers rubber plantation, intermediate industry, tyre factories and distribution channel.

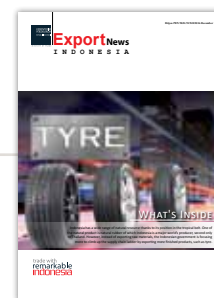
As one of the world's largest producers of natural rubber, just second to Thailand, Indonesia offers an open access to raw material. Natural rubber has a lot of advantages over synthetic rubber, such as flexibility and resistance to heat and groove cracking resistance. Indonesia has been supplying tyres to the world for quite some time.

Nowadays, Indonesia aims not only to be one of the world's top exporters of tyre but also to exploit the huge market potential at the same time.

This December edition of Export News will discuss the state of Indonesian tyre industry, starting from market review, investment opportunity to export development as well as other important information to assist readers who want to source tyre products from Indonesia. This edition also contains a list of tyre exporters.

Thank you.

# Table of Contents



02 | *Editor's Desk*

03 | *Table of Contents*

04 | *Hot Issue*

Tyre and Rubber



05 | *Market Review*

Tyre Industry



10 | *List of Exporters*

11 | *Commercial Attaches*

12 | *Indonesian Trade Promotion Center (ITPC)*

# Tyre and Rubber



**Even though internet and online information have been developed to be essential parts of business, physically meeting business partners at a trade exhibition is still an irreplaceable tool. Trade fair is still a popular promotion means because it's an ideal place to see the latest trend, to compare products, quality and development, to see in person the products and professionalism of participating companies, and to make serious business contracts.**

Indonesia is a hub of rubber processing industries, especially those dealing with tyres. So it's only rational that Indonesia holds the most influential trade shows in the field of tyre and automotive industries.

Building on the achievement of Tyre & Rubber Indonesia 2016, which was held in connection with the Indonesia International Auto Parts, Accessories, and Equip Exhibition (INAPA) 2016, the Indonesia International Bus, Truck, and Component Exhibition (IIBT) 2016 and the Indonesia International Bike, Parts & Accessories Exhibition (INABIKE) 2016, the next edition of Tyre & Rubber Indonesia will be held on 29 March – 1 April 2017 at the Jakarta International Expo (JIEXPO) in Kemayoran, Central Jakarta.

Based on the website of the exhibition organizing committee, the goal of this exhibition is to presents a top quality and effective trade platform for the global tyre industry. The plentiful product series make Tyre & Rubber Indonesia to be one of the most successful trade shows in the global tyre industry supply chain. The trade exhibition also serves as the best market place for buyers and suppliers from all over the world to meet. Last edition of the exhibition, welcomed 1,003 companies from 19 countries across the different

sectors of the show with 25,920 attendees from over 31 countries in the 4-day trade fair. The expo has further proven as the Indonesia's most comprehensive trade show for tyre and rubber industry.

Tyre & Rubber Indonesia is an annual event where producers can present their newest products, discuss the latest technical developments and meet with global industry professionals for in the tyre and rubber industries. As a business-to-business (B2B) platform, Tyre & Rubber Indonesia will provide the best experience for everyone to get more information on the huge Indonesian tyre market and to get firsthand information of the latest high-quality products. The exhibition will be held concurrent with RubberTech Indonesia 2017, INAPA 2017, IIBT 2017 and INABIKE 2017.

Tyre and Rubber Indonesia 2017 is an ideal platform to find out more about new products, find new suppliers, connect with new distributors & wholesalers and compare product alternatives. Tyre and Rubber Indonesia 2017 will continue to be the most important platform for commercial vehicle industries to launch new products and introduce the new technology to large number of targeted buyers.



# Tyre Industry

Indonesia is considered a strong player in the automotive component sector with an experience of more than 20 years in the industry. One of the best potential products in the automotive component industry is tyre.

Currently there are 14 companies producing a wide range of tyres for different types of vehicles from small sedan, sports utility vehicle (SUV), and multi-purpose vehicle (MPV), to heavy equipment such as bus and truck as well as motorcycles. According to the Ministry of Industry, as of March 2016, the national tyre production capacity reached 77 million pieces for transportation vehicles (car, bus, trucks and heavy vehicles) and also 64 million pieces of motorcycle tyres.



Indonesian Rubber Production Map

The rubber plantation is concentrated in western part of the country on Sumatra Island. The largest producers are South Sumatra (1), North Sumatra (2), Riau (3), and Jambi (4). Meanwhile West Kalimantan (5) on Kalimantan Island ranks fifth in term of rubber production.

Tyre industry is an important contributor to Indonesian economy, especially tyres made from natural rubber. Starting from rubber plantation, which is dominated by Perkebunan Inti Rakyat (privately owned by small scale farmer) as raw material supplier, intermediate industry of crumb rubber, and the downstream industries of tyre factories and the distribution channel, tyre industry in Indonesia is certainly a strategic sector. Tyre production uses about 44% of the total rubber production which is consumed domestically.

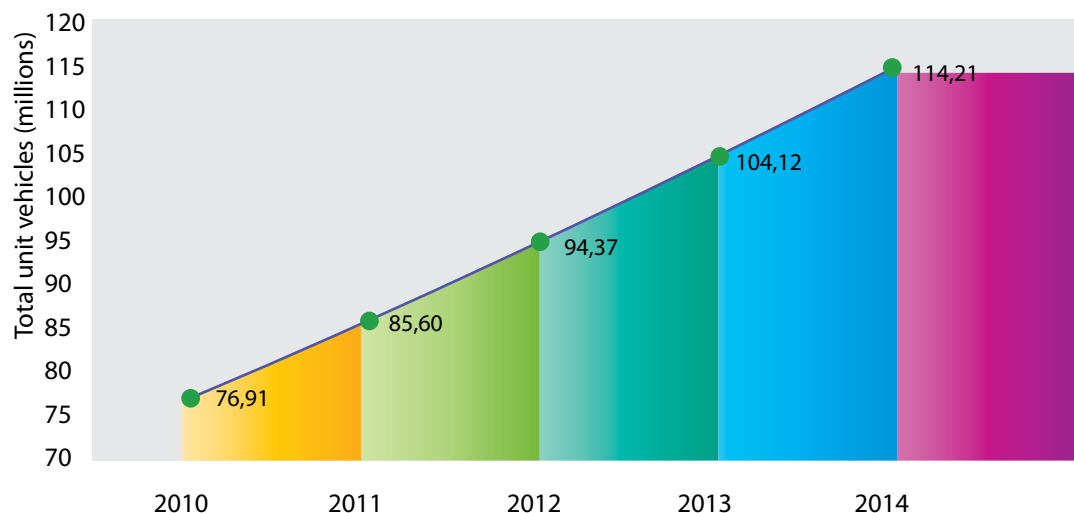
The Indonesian tyre industry currently suffered from the global financial crisis which has affected all industries, not only the automotive and tyre industries, although the international price for rubber has also dropped. As automotive is

a tertiary need, the economic slowdown has further reduced the customers' purchasing power. There are, however, signs of economic recovery as early as January 2016 which partially brought a positive signal for tyre industry. Rubber price in the international market has also recovered bringing relief to Indonesian rubber farmers. It is safe to say that the worst is almost over.

There are two roles for Indonesia in the world's tyre industry. Indonesia can be considered both as a potential tyre supplier to the world and a huge growing market. We can describe those two roles from the perspective of supply and demand. The development of automotive components and products in Indonesia, as supply, is triggered by increasing demand.

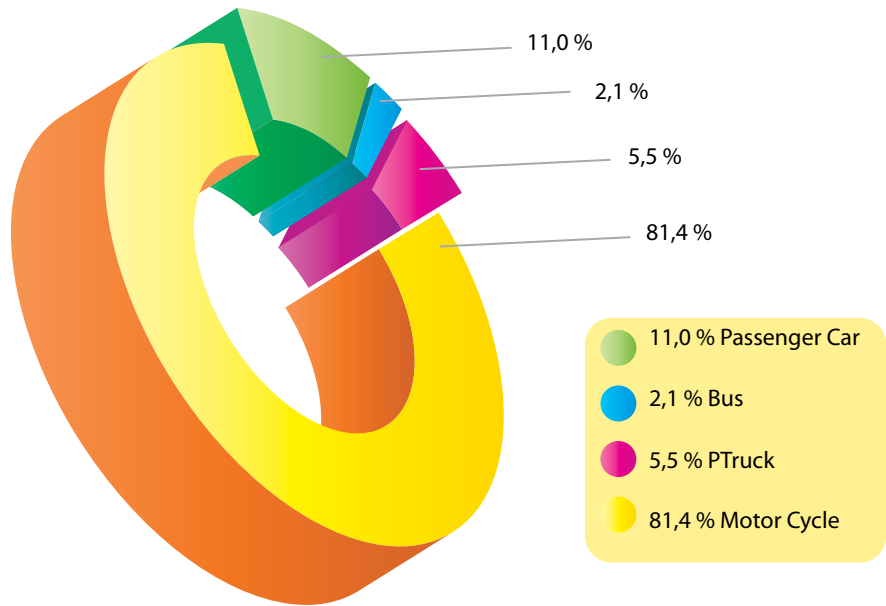
Indonesia is home to some 250 million people, a huge market already. Moreover, growing middle-class in Indonesia creates expanding market for vehicle and automotive components. According to Statistics Indonesia (BPS), the number of vehicles – consisting of passenger vehicles

### Number of Vehicles in Indonesia



Number of Vehicles in Indonesia  
Source : Statistics Indonesia, 2016

Classification of Vehicles in Indonesia, 2014



Classification of Vehicles in Indonesia, 2014  
 Source : Statistics Indonesia, 2016

(car with maximum eight seats), bus, trucks, and motor cycles (two-wheeled vehicles) – reached almost 115 million units up to 2014, or around 10.5% growth per year during the 2010-2014 period. Another segment, the LCGC (Low Cost Green Car) was released in Indonesia in 2013 with a total sale of 51,180 units. In 2014, it enjoyed a 236.3% of growth, achieving a sale of 172,120 units, but a bit slow down in 2015 with total sales of 165,434 units due to continuous increase in automobile sales along with the demand for tyres in the replacement market (Indonesia-investment.com).

With free market, the opportunity is not also for domestic market but also for export market. It is widely known that Chinese tyres swung the Indonesian market by price factor. But then, the product differentiation can be divided with standard. The Indonesian National

Standard (SNI) gives a high pressure on cheap import product. The contour of Indonesian topography gives another criterion to the tyre product: quality and durability. Ministry of Trade also recently issued regulation tyre import of tyre through the Trade Ministerial Regulation No. 77/M-DAG/PER/11/2016. At the end the decision is always coming back to customer and “made in Indonesia” has always a good spot at home.

As the second largest rubber producer after Thailand, Indonesia offers access to raw material. Unlike natural rubber, synthetic rubber is an new expanding sector. Some players, like Chandra Asri Petrokimia, build new business line of synthetic rubber in Kalimantan. However, natural rubber is still the major part the tyre industry with green label, more social, more labor absorbing, and more economical as well.

According to worldtyrereport.com, Southeast Asian countries of Indonesia, Malaysia, Philippines, Thailand and Vietnam, have much in common both in producing natural rubber and consequently, the region is home to a number of tyre manufacturers, some of them linked with large global companies and with ambitions to grow accordingly. Although Malaysia and Thailand have the highest GDP in the region, their populations are relatively small. Indonesia with its huge population will be the most significant market for tyres. Gajah Tunggal, one of Indonesian tyre producers, is also the largest tyre producer in the region.

That's why, investment in the field of rubber downstream industry, especially tyre industry, are coming to Indonesia. And that's why, Indonesia is open for investment in this sector. Indonesia has been long trusted as original equipment manufacturer (OEM) to supply tyres to multinational corporation such as Toyota, Honda and Yamaha. Hankook Tyre from

South Korea and Michelin from France are examples of companies planning to invest in Indonesia.

How is the market in Indonesia then? According to Indonesia tyre Market Forecast & Opportunities, the Indonesia tyre market is forecast to increase at a CAGR of more than 13% until 2020. From vehicles type, car tyres market is expanding fast and becoming one of the most important markets for tyre manufacturers in Indonesia (based on tyre-indonesia.net). Aside from that, the tyre trend leads radialization which started 10 years ago in Indonesia. Furthermore, this also happens in passenger car and bus/truck tyres. They are increasingly moving from bias-ply to radial tyres, parallel with the general trend in other ASEAN countries.

If you are interested to invest in Indonesia, please contact Indonesia Investment Coordinating Board (BKPM). <http://www.bkpm.go.id/en>

### Word Tyre Exporter

Rank	Exporter	Exported Value 2015 (Billion US\$)	Share of Value 2015 (%)	Trend (%/year) 2011-2015
	World	72.12	100	-4.32
1	China	13.85	19.2	-0.92
2	Germany	5.39	7.5	-5.02
3	Japan	5.39	7.5	-10.15
4	United States of America	5.10	7.1	-1.86
5	Thailand	3.40	4.7	-0.62
6	Korea, Republic of	3.37	4.7	-5.21
7	France	2.86	4.0	-8.96
8	Netherlands	2.21	3.1	-1.57
9	Spain	2.15	3.0	-10.88
10	Poland	2.01	2.8	-3.06
14	Indonesia	1.55	2.1	-3.95
	Others	24.84	34.45	

Source : [trademap.org](http://trademap.org)



China was the world's largest exporter of tyre in 2015 with an export value of US\$13.85 billion for a market share of 19.2%. Germany and Japan tied at the distant second position with an export value of US\$5.39 billion and a market share of 7.5. Japan, however, suffered a larger contraction of 10.15%, doubled of contraction suffered by Germany at 5.02%. The United States was at fourth with an export value of US\$5.10 billion (7.1%) followed by Thailand at US\$3.40 billion (4.7%), South Korea at US\$3.37 billion (4.6%), France at 2.86 billion (4.0%), Spain US\$2.15 billion (3.0%), and Poland at US\$2.01 billion (2.8%).

Based on export value, Indonesia was ranked the 14th in 2015 with 2.1% of market share for the world's total export of tyre under Harmonized System (HS) 4011 which covers new pneumatic tyres, of rubber. The export value was US\$1.55 billion out of the total market of US\$72.12 billion. During the period of 2011-2015, Indonesian export value of tyres suffered from a contraction of 3.95% per year. This figure, however, was better than the world's growth figure which had a contraction of 4.32%.

Indonesia's export figure was still lower than Thailand which ranked at the 5th place at US\$3.40 billion and topped other more developed countries such as South Korea and France. Thailand also managed to limit its losses with only suffering its contraction at 0.62%, the least contraction among the Top 10 exporters of tyres. Even China had a slightly larger contraction at 0.92% in 2015.

One effort to strengthen Indonesia's position as one of the world's major tyre producers was by building proving ground, as stated by Ministry of Industry. Proving ground is used to test products, conduct research on new types of tyres, and in the end to ensure and gain more trusts from consumers abroad. This effort is also a strategy to expand tyre production not only abroad but also domestically. Meanwhile, based on rubberasia.com interview with Hankook Tyre, recent innovation adopted by tyre industry is tyre pattern which applies visual alignment indicator technology. This innovation helps customers to detect irregular wear in tyre tread. Indonesia is the first country to introduce this advanced technology at its domestically produced tyres.



# LIST OF EXPORTERS

## **GAJAH TUNGGAL Tbk, PT**

Wisma Hayam Wuruk Lantai 10, Jl. Hayam Wuruk No. 8, Jakarta, Indonesia  
Phone : (62-21) 3805916-20, 3844479, 3811102  
Fax : (62-21) 3804908, 3861422, 3805663  
Email : [gajahjak@rad.net.id](mailto:gajahjak@rad.net.id), [export@gt-tires.com](mailto:export@gt-tires.com), [gajahjak@gt-tires.com](mailto:gajahjak@gt-tires.com), [christopher.chan@gt-tires.com](mailto:christopher.chan@gt-tires.com), [catharina.widjaja@gt-tires.com](mailto:catharina.widjaja@gt-tires.com), [bagader@me.com](mailto:bagader@me.com)  
Website : [www.gt-tires.com](http://www.gt-tires.com)  
Product : Agriculture Tires, Industrial Tires, Inner Tubes, of Rubber of a kind Used on for of the road Vehicle, Inner Tubes, of Rubber of a kind Used on Motor Card, Buses or Lorries, New Pneumatic Tyres of Rubber of a kind Used on Buses or Lorries, New Pneumatic Tyres of Rubber of a kind Used on Motorcycles, New Pneumatic Tyres of Rubber of a kind Used on Sedan, Used Pneumatic Tyres

## **INDUSTRI KARET DELI, PT**

Jl. Kom. Laut Yos Sudarso Km. 8,3, North Sumatra, Indonesia  
Phone : (62-61) 6612611  
Fax : (62-61) 6613309, 6614611  
Email : [delitire@indosat.net.id](mailto:delitire@indosat.net.id), [sales@delitire.com](mailto:sales@delitire.com)  
Website : [www.delitire.com](http://www.delitire.com)  
Product : Inner Tubes, of Rubber of a kind Used on Bicycles, Inner Tubes, of Rubber of a kind Used on Motor Card, Buses or Lorries, New Pneumatic Tyres of Rubber of a kind Used on Bicycles, New Pneumatic Tyres of Rubber of a kind Used on Buses or Lorries, New Pneumatic Tyres of Rubber of a kind Used on Motorcycles

## **MEGA SAFE TYRE INDUSTRY, PT**

Jl. Soekarno-Hatta Km. 3, Cebongan, Central Java  
Phone : (62-298) 311627, 311629, 322888  
Fax : (62-298) 321444  
Email : [corp@megatires.com](mailto:corp@megatires.com)  
Product : New Pneumatic Tyres of Rubber of a kind Used on Buses or Lorries, New Pneumatic Tyres of Rubber of a kind Used on Motorcycles, New Pneumatic Tyres of Rubber of a kind Used on Sedan, Rubber Product

## **GOODYEAR INDONESIA Tbk, PT**

Menara Kadin Indonesia, Jl. HR Rasuna Said, Kuningan Timur, Jakarta, Indonesia  
Phone : (62-21) 52994458  
Fax : (62-21) 52994458  
Email : [cs\\_indonesia@goodyear.com](mailto:cs_indonesia@goodyear.com), [peti\\_peti@goodyear.com](mailto:peti_peti@goodyear.com)  
Website : [www.goodyear-indonesia.com](http://www.goodyear-indonesia.com)  
Product : Industrial Tires, New Pneumatic Tyres of Rubber of a kind Used on Buses or Lorries, New Pneumatic Tyres of Rubber of a kind Used on Sedan

## **SURYARAYA RUBBERINDO INDUSTRIES, PT**

Jl. Raya Naronggong Km. 23, No. 852, Desa Dayeuh, Cileungsi, West Java, Indonesia  
Phone : (62-21) 8230555  
Fax : (62-21) 8230053  
Email : [fdrtire@cbn.net.id](mailto:fdrtire@cbn.net.id), [ian\\_jkt@pilarindo.com](mailto:ian_jkt@pilarindo.com)  
Product : New Pneumatic Tyres of Rubber of a kind Used on Motorcycles

## **MULTISTRADA ARAH SARANA Tbk, PT**

Jl. Raya Panjang No. 29, Kedoya Selatan, Jakarta, Indonesia  
Phone : (62-21) 56952323  
Fax : (62-21) 5696003  
Email : [soufan.alamsyah@multistrada.co.id](mailto:soufan.alamsyah@multistrada.co.id), [akhmad.nursyamsu@multistrada.co.id](mailto:akhmad.nursyamsu@multistrada.co.id), [ahmad.nuri@multistrada.co.id](mailto:ahmad.nuri@multistrada.co.id)  
Website : [www.multistrada.co.id](http://www.multistrada.co.id), [www.achillesradial.com](http://www.achillesradial.com)  
Product : New Pneumatic Tyres of Rubber of a kind Used on Motorcycles, New Pneumatic Tyres of Rubber of a kind Used on Sedan

## **BANTENG PRATAMA RUBBER CO, PT**

Jl. P. Jayakarta No. 68, Jakarta, Indonesia  
Phone : (62-21) 6597479, 6597480, HP : (62-812) 8064129  
Fax : (62-21) 6007275, 6597409  
Email : [ptbpr@cbn.net.id](mailto:ptbpr@cbn.net.id)  
Product : New Pneumatic Tyres of Rubber of a kind Used on Bicycles

## **NEW MINATEX, PT**

Jl. Indrokilo Selatan No. 7, Bedali, Lawang, East Java, Indonesia  
Phone : (62-341) 426380, 426550  
Fax : (62-341) 426814, 426827, 426723  
Email : [newminatex@indo.net.id](mailto:newminatex@indo.net.id), [marketingnewminatex@gmail.com](mailto:marketingnewminatex@gmail.com)  
Website : [www.newminatex.com](http://www.newminatex.com)  
Product : Rubberised Tyre Cord of Nylon

## **ELANGPERDANA TYRE INDUSTRY, PT**

Jl. Elang RT. 09/RW. 03, Ds. Sukahati, Citeureup, West Java, Indonesia  
Phone : (62-21) 8765105  
Fax : (62-21) 8759943, 8765111, 8765084  
Email : [rudy@eptyres.com](mailto:rudy@eptyres.com), [marketing@eptyres.com](mailto:marketing@eptyres.com), [dicky@eptyres.com](mailto:dicky@eptyres.com), [dmursalie@hotmail.com](mailto:dmursalie@hotmail.com), [denny@eptyres.com](mailto:denny@eptyres.com)  
Website : [www.eptyres.com](http://www.eptyres.com)  
Product : Agriculture Tires, Industrial Tires

## **TAKIRON INDONESIA, PT**

Jl. Kabupaten Desa Cangkringmalang, Beji, East Java, Indonesia  
Phone : (62-343) 659060, 659061  
Fax : (62-343) 659063  
Email : [marketing@takiron.co.id](mailto:marketing@takiron.co.id), [lala\\_ehw@takiron.co.id](mailto:lala_ehw@takiron.co.id)  
Website : [www.takiron.co.id](http://www.takiron.co.id)  
Product : Agriculture Tires

## **SUPRANUSA INDOGITA, PT**

Jl. Surabaya-Krian Km. 25, Ds. Keboharan, Krian, East Java, Indonesia  
Phone : (62-31) 8971061, 8971062, 8983337  
Fax : (62-31) 8975870  
Email : [franky.susanto@suprarubber.com](mailto:franky.susanto@suprarubber.com), [export@suprarubber.com](mailto:export@suprarubber.com)  
Website : [www.suprarubber.com](http://www.suprarubber.com)  
Product : Agriculture Tires, Floor Coverings And Mats of Rubber, Mattress Supports, Natural Rubber, Rubber Product

## Australia (Canberra)

8, Darwin Avenue, Yarralumia  
Canberra, ACT 2600  
Phone : (+61-2) 62508600, 62508654  
Fax : (+61-2) 62730757, 62736017  
Email : nurimansyah@kemendag.go.id;  
atdag-aus@kemendag.go.id  
Website : www.kbri-canberra.org.au

## Belgium (Brussels)

Boulevard de la Woluwe 38, 1200 Brussels  
Phone : (+32-2) 7790915  
Fax : (+32-2) 7728190  
Email : olvyandrianita@kemendag.go.id;  
primebxl@skynet.be  
Website : www.embassyofindonesia.eu

## Canada (Ottawa)

55 Parkdale Avenue, Ottawa Ontario, K1Y 1E5  
Phone : (+1-613) 7241100 ext.307  
Fax : (+1-613) 7241105, 7244959  
Email : christoporos.barutu@kemendag.go.id;  
commerce@indonesia-ottawa.org  
Website : http://trade.indonesia-ottawa.org

## China (Beijing)

Indonesian Embassy Dongzhimenwai Dajie  
No. 4 Chaoyang District  
Phone : (+00861)65324748, 3811340842  
Fax : (+00861) 65325368  
Email : dandy@kemendag.go.id;  
atdag-chn@kemendag.go.id

## Denmark (Copenhagen)

OerehoejAlle 1, DK 2900 Hellerup,  
Copenhagen  
Phone : (+45) 39624422  
Fax : (+45) 39624483  
Email : ima.fatimah@kemendag.go.id;  
atdag@kbricph.dk

## Egypt (Cairo)

Embassy of the Republic of Indonesia  
13 Aisha El-Taimoureya St, Garden City, Cairo  
Phone : (+20-2) 7944698  
Fax : (+20-2) 7962495  
Email : burmanrahman@kemendag.go.id;  
atdag-egy@kemendag.go.id

## France (Paris)

47-49, rueCortambert 75116 Paris  
Indonesian Mission to the European Union  
Boulevard  
Phone : (+33-1) 45030760, 45044872 ext. 418  
Fax : (+33-1) 45045032  
Email : moga.simatupang@kemendag.go.id;  
atdag-fra@kemendag.go.id

## Germany (Berlin)

c/o Embassy of the Republic of Indonesia  
LehrterStraße 16-1710557 Berlin  
Phone : (+49-30) 47807142  
Fax : (+49-30) 44737142,47807290

Email : lita.gustina@kemendag.go.id;  
trade@indonesian-embassy.de  
Website : www.indonesian-embassy.de

## India (New Delhi)

Embassy of the Republic of Indonesia 50-A  
Kautilya Marg Chanakyapuri110021  
Phone : (+91-11) 26114100  
Fax : (+91-11) 26885460  
Email : budi.santoso@kemendag.go.id;  
atdag.newdelhi@yahoo.com

## Italy (Rome)

Indonesian Embassy Via Campania 53-55  
Rome 00187  
Phone : (+39-06) 42009101  
Fax : (+39-06) 4880280  
Email : sumber.sinabutar@kemendag.go.id;  
indorom@indonesianembassy.it

## Japan (Tokyo)

Indonesian Embassy 5-2-9, Higashi Gotanda,  
Shinagawa-ku Tokyo 141-0002  
Phone : (+81-3) 34414201 ext. 321  
Fax : (+81-3) 34471697  
Email : julia.gustaria@kemendag.go.id;  
trade@kbritokyo.jp  
Website : www.shoumubu.kbri.jp

## Malaysia (Kuala Lumpur)

Indonesian Embassy No. 233 Jalan Tun Razak  
50400 Kuala Lumpur  
Phone : (+603) 21164000, 21164067  
Fax : (+603) 21167908, 21448407  
Email : fajarini.puntodewi@kemendag.go.id;  
atdag.kbrikl@gmail.com  
Website : www.kbrikualalumpur.org

## Netherlands (Den Haag)

Tobias Asserlaan82517 KC Den Haag  
Phone : (+86-10) 65325486/87/88  
ext. 3014, 3017, 3030  
Fax : (+86-10) 65325368, 65325783  
Email : rinaldi.agung@kemendag.go.id;  
atdag@indonesia.nl

## Philippines (Manila)

Indonesian Embassy 185 Salcedo Street,  
Legaspi Village Makati City  
Phone : (+632) 8925061/68  
Fax : (+632) 8925878, 8674192  
Email : irawan@kemendag.go.id;  
atdag-phl@kemendag.go.id

## Russia Federation (Moscow)

Indonesian Embassy Apt. 76,  
Entr. 3 Korovyval 7 Moscow 119049  
Phone : (+7-495) 2383014  
Fax : (+7-495) 2385281  
Email : heryono.prasetyo@kemendag.go.id;  
atdag-rus@kemendag.go.id

## Saudi Arabia (Ryadh)

Indonesian Embassy Riyadh Diplomatic  
Quarter P.O. Box 94343  
Phone : (+966-1) 4882800, 4882131 ext. 120  
Fax : (+966-1) 4882966  
Email : wawan.sudarmawan@kemendag.go.id;  
atdag-sau@kemendag.go.id

## Singapore

Embassy of the Republic of Indonesia  
7 Chatsworth Road Singapore 249761

Phone : (+65) 67375420  
Fax : (+65) 67352027  
Email : sugihsyah@kemendag.go.id;  
atdag-sgp@kemendag.go.id

## South Korea (Seoul)

Indonesian Embassy,380Yoidaebang-ro  
Yeongdeungpo-gu Seoul 150-895  
Phone : (+82-2) 7835675/7  
Fax : (+82-2) 7837750  
Email : aksamil.khair@kemendag.go.id;  
atdag-kor@kemendag.go.id

## Spain (Madrid)

Indonesian Embassy 65, Calle de Agastia  
28043 Madrid  
Phone : (+34) 914130294 ext. 223  
Fax : (+34) 91413899  
Email : elisa.rosma@kemendag.go.id;  
atdag-esp@kemendag.go.id

## Switzerland (Geneva)

IndonesiaPermanent Mission - Rue de Saint  
Jean 30 Geneva 1203  
Phone : (+41-22) 9401736  
Fax : (+41-22) 9401734  
Email : nugraheni.prasetya@kemendag.go.id  
Website : www.mission-indonesia.org

## Thailand (Bangkok)

Indonesian Embassy, 600-602 Petchburi Road,  
Rajthevi, Phayathai Bangkok -  
Thailand 10400  
Phone : (+66-2) 2523135/40 ext. 123  
Fax : (+66-2) 2551264, 2551267  
Email : atdag.bkk@gmail.com

## United Kingdom (London)

Embassy of Republic of Indonesia 38  
Grosvenor Square London W1K 2HW  
Phone : (+44-20) 74997661, 72909620  
Fax : (+44-20) 74957022  
Email : rita.rosiana@kemendag.go.id;  
atdag-gbr@kemendag.go.id

## United States of America (Washington DC)

2020 Massachusetts Avenue, NW  
Washington DC 20036  
Phone : (+1-202) 7755200/5352  
Fax : (+1-202) 7755354  
Email : reza.pahlevi@kemendag.go.id;  
commercial-attache.embassyofindonesia.org  
Website : www.embassyofindonesia.org

## KDEI (Taipei)

Indonesian Economic and Trade Office to Taipei  
TwinheadBld 6F No.550  
RuiGoang Road, eihu District Taipei 114,  
Taiwan ROC  
Phone : (+886-2) 87526170 ext. 637, 640  
Fax : (+886-2)87523706  
Email : ikhwan.aman@kemendag.go.id;  
kakdei-twn@kemendag.go.id  
Website : www.kdei-taipei.org

## Commercial Consul (Hongkong)

127-129 Leighton Road, 6-8 Keswick Street,  
Causeway Bay Hong Kong, P. R. Tiengkok  
Phone : (+852)-36510201, 28904421  
Fax : (+852) -28950139  
Email : kondag-hkg@kemendag.go.id;  
info@cgrihk.com

# Indonesian Trade Promotion Center (ITPC)

**M** Manufactured Goods and Services

**K** Knock Down House and Garden Furniture

**F** Fashion, Life Style, and Creative Product

**F** Food and Beverage

**P** Premium SME's Product

## BARCELONA

Calle Aribau 250, Bj.08006 Spain  
Phone : (+34) 934144662  
Fax : (+34) 934146188  
Email : info@itpc-barcelona.es  
Website : www.itpc-barcelona.es

## BUDAPEST

No. 101, 1<sup>st</sup> floor, ECE Building, 12 Bajcsy Zsilinszky Street Budapest, 1051 Hungary  
Phone : (+36-1) 3176382  
Fax : (+36-1) 2660572  
Email : inatrade@itpc-bud.hu  
Website : www.itpc-bud.hu

## BUSAN

#103, Korea Express Building, 1211-1 Choryang Dong, Dong-gu, Busan, South Korea 601-010  
Phone : (+82-51)4411708  
Fax : (+82-51)4411629  
Email : itpc-kor@kemendag.go.id  
Website : www.itpc-busan.com

## CHENNAI

3<sup>rd</sup> floor, Ispahani Center, 123/124, Nungambakkam High Road Chennai 600034  
Phone : (+91-44) 42089196  
Fax : (+91-44) 42089197  
Email : itpc.chennai@kemendag.go.id; itpcchennai@yahoo.com  
Website : www.itpcchennai.com

## CHICAGO

670 N Clark Street, 1<sup>st</sup> floor Chicago, IL 60654  
Phone : (+312) 6402463  
Fax : (+312) 6402648  
Email : itpc.chicago@itpcchicago.com  
Website : www.itpcchicago.com

## DUBAI

Al Masraf Tower 4th Floor  
Office No. 403 Baniyas Road, Deira  
P.O. Box 41664 United Arab Emirates  
Phone : (+971-4) 2278544  
Fax : (+971-4) 2278545  
Email : itpcdxb@emirates.net.ae  
Website : www.itpc-dubai.com

## HAMBURG

Glockengießerwall 17, 20095 Hamburg  
Phone : (+49-40) 33313280/81/83  
Fax : (+49-40) 33313282  
Email : info@itpchamburg.de  
Website : www.itpchamburg.de

## JEDDAH

Consulate General of the Republic of Indonesia  
Jeddah Al-Mualifin street, Al-Rehab District/5,  
P.O. Box 1021411  
Phone : (+966-2) 6711271  
Fax : (+966-2) 6730205  
Email : itpc.jed09@gmail.com

## JOHANNESBURG

7<sup>th</sup> floor The Forum, 2 Maude Street, Sandown Sandton 2146 South Africa  
Phone : (+27-11) 8846240  
Fax : (+27-11) 8846242  
Email : itpc@itpcjohannesburg.com; info@itpcjohannesburg.com  
Website : www.itpcjohannesburg.com

## LAGOS

5B, Anifowoshe Street, Off Odeola Odeku Street Victoria Island, Nigeria  
Phone : (+234-1) 4619865  
Fax : (+234-1) 4619862  
Email : itpclagos@yahoo.co.id; info@itpclgs.com  
Website : www.itpclgs.com

## LOS ANGELES

3457 Wilshire Boulevard, Suite 101  
Los Angeles, CA 90010  
Phone : (+213) 3877041  
Fax : (+213)3877047  
Email : itpcla@sbcglobal.net; itpc-usa@kemendag.go.id  
Website : www.itpcla.com

## LYON

19 Boulevard Eugene Deruelle  
69003 Lyon, France  
Phone : (+33-4) 78606278  
Fax : (+33-4) 78606314  
Email : itpc.lyon@gmail.com  
Website : www.itpclyon.fr

## MEXICO CITY

Arquimedes No. 130, Oficina 105, Primer piso Col. Polanco Del. Miguel Hidalgo, C.P. 11570 Ciudad de México  
Phone : (+52-55) 50836055/57  
Fax : (+52-55) 50836056  
Email : info@itpcmexicocity.mx  
Website : www.itpcmexicocity.mx

## MILAN

Via Vittor Pisani 8, 6<sup>th</sup> floor, 20124 Milano  
Phone : (+39-02) - 36598182  
Fax : (+39-02) - 36598191  
Email : info@itpcmilan.it  
Website : www.itpcmilan.it

## OSAKA

Matsushita IMP Building 2F 1-3-7, Shiromi, Chuo-ku Osaka 540-6302 Japan Nagahori Tsurumi Ryokuchi Line  
Osaka Business Park St. Exit 4  
Phone : (+06) 69473555  
Fax : (+06) 69473556  
Email : itpc.osaka@kemendag.go.id  
Website : www.itpc.or.jp

## SANTIAGO

Nueva Tajamar 481, Torre Sur, Oficina 706, Las Condes  
Phone : (+562) 4410494  
Fax : (+562) 4410495  
Email : itpc@itpcsantiago.cl  
Website : www.itpcsantiago.cl

## SAO PAULO

Edificio Park Lane, Alameda Santos No. 1787- Conj. 111-110 Andar Cerqueira César, ZIP: 01419-002 Brazil  
Phone : (+55-11)32630472  
Fax : (+55-11) 32538126  
Email : itpcsp@itpcsp.org  
Website : www.itpcsaopaulo.org

## SYDNEY

Level 2, 60 Pitt Street - Sydney New South Wales 2000 Australia  
Phone : (+61-2) 92528783  
Fax : (+61-2) 92528784  
Email : trade@itpcsydney.com  
Website : www.itpcsydney.com

## VANCOUVER

567 Seymour Street  
Vancouver, BC V6B 3H6, Canada  
Phone : (+1-604) 6966322, 5595021  
Fax : (+1-604) 5595022  
Email : itpc@indonesiavancouver.org  
Website : www.itpcvancouver.com



## See you at...

# TRADE X PO

## Indonesia 2017

Organized by:

The Ministry of Trade of The Republic of Indonesia  
Directorate General of National Export Development



Phone : +6221-3510-347/2352-8645

Fax : +6221-2352-8645

Email : tradexpoinonesia@kemendag.go.id

www.tradexpoinonesia.com

## CSC DGNED

### Customer Service Center

Directorate General of National Export Development | Ministry of Trade of The Republic of Indonesia

csc@kemendag.go.id  
csc kemendag  
@csckemendag  
+62 21-3510347

Inquiry  
Business Matching  
Permanent Trade Display  
Membership Services  
Business Consultation  
Buyer Services

**M** Membership Services

### Membership Services

http://djpen.kemendag.go.id/membership

Join Us