

# Canned Food



## WHAT'S INSIDE

Indonesia has been producing processed food, especially canned food, for quite some times. The canned food include fish, shrimp and many other seafood, vegetables and fruits, mushrooms and nuts. These processed food products have not only fulfilled domestic demands but also managed to compete in the international market.

**Advisor :**

Nus Nuzulia Ishak

**Editor in Chief :**

Ari Satria

**Managing Editor :**

RA. Marlana

**Editor :**

Sugiarti

**Writer :**

Widy Haryono

**Design :**

Dewi

**Editorial Addresses :**

**DIRECTORATE GENERAL FOR  
NATIONAL EXPORT DEVELOPMENT**

Ministry of Trade Republic of Indonesia

Jl. Ml. Ridwan Rais No. 5

Jakarta 10110 – Indonesia

Phone : +62 21 3858171

Fax : +62 21 23528652

Email : p2ie@kemendag.go.id

Website : <http://djpen.kemendag.go.id>

**Published by :**

**DIRECTORATE GENERAL FOR  
NATIONAL EXPORT DEVELOPMENT**

Ministry of Trade Republic of Indonesia

Ditjen PEN/MJL/47/VI/2014

Dear Valued Readers,

Welcome to the June edition of the Export News which marks the first half of 2014. We do hope that you already achieved the targets set for the first six months of this year.

The June edition of Export News will discuss the potentials of Indonesian processed and canned food as an export commodity. Processed food has significant contribution to Indonesian non-oil and -gas export. Processed food products have been exported to both traditional and non-traditional markets.

Various types of food have been processed with interesting packaging and presentation to lure customers. The processed food are packaged in plastic, styrofoam and can to reach export destinations. In addition to paying attention to high quality and longer shelf-time, the export of processed food must also consider life style, economic, social and cultural factors in the destination markets. Such considerations are important to ensure a sustainable export.

The Directorate General for National Export Development at the Indonesian Ministry of Trade keeps publishing the Export News bulletin as part of its commitment to facilitate and underpin Indonesian businesses to enhance their export performances. The information provided in the Export News bulletin consisting of both product and market information. As usual, the June edition also comes with list of exporters of Indonesian canned food producers allowing direct contact with them to pursuit a fruitful business ties.

Thank You

# In *this* issue



From the Editor's Desk 2

Hot Issue 3

Market Review : Indonesian Canned Food Products 5

List of Exporters 10

Commercial Attaches 11

Indonesian Trade Promotion Center (ITPC) 12

## *hot* issue

### Canning is a method of food preservation

Indonesian economy has managed to get through the global recession and become more balanced between investment market and huge consumption to spur export growth. The economy has recovered in the past few years with a growth rate well above the average in the last decade. The gross domestic product (GDP) in 2013 grew by 5.78%, although not as good as 6.2% in 2012.

For economic growth, export trade is one of the supporting factors with plenty of Indonesian processed products from natural resources that have huge potentials to be developed as export commodities.

Previously, processed food sector was limited only to domestic market but its contribution to export has increased from US\$3.7 billion in 2009 to US\$5.7 billion in 2010 and was targeted to reach US\$6 billion in 2011. The Industry Ministry also set a target for an average growth rate of 8.4% until 2013.

Canning is a method of food preservation which is conducted by heating the food in an airtight container to





get a longer shelf life, typically up to 5 years. Under certain conditions, the shelf life can even be much longer. A freeze-dried canned product, such as canned dried lentils, could last as long as 30 years in an edible state.

The development of canned food can be traced back to 1795 when the French military offered a prize money of 12,000 francs for a new method of food preservation. Nicolas Appert was awarded the prize money in 1810 by Count Montlivert after proving the canning process during a series of tests conducted by the French Navy in 1806.

Initially, Appert used glass jars to preserve food although glass jars presented challenges during

transportations. Glass jars were then replaced by cylindrical tin or wrought-iron canisters (later shortened to "cans") thanks to the works of Peter Durand in 1810. Unlike glass jars, cans are cheaper and quicker to make and much easier to transport. Glass jars, however, remained popular for certain premium products and at home-based canneries. Initially, there were no can openers forcing soldiers to cut the can open with their bayonets or smash them open with rocks.

The process was later on duplicated by other European countries as well as spreading across the Atlantic to the United States.



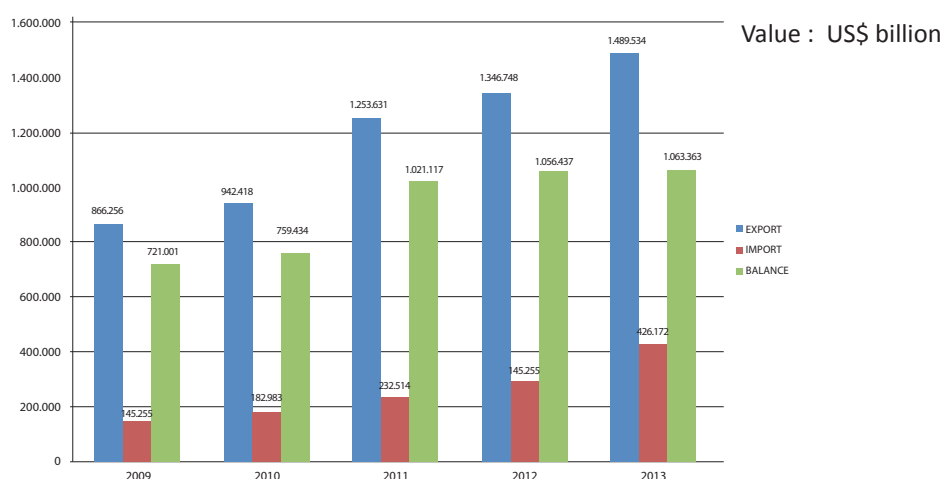
# Indonesian Canned Food Products



Indonesia's total trade in the period of 2009-2013 showed a promising development with an average growth of 14.57%. In 2013, the total trade value was US\$369.18 billion consisting of oil and gas trade at US\$77.89 billion and non-oil and -gas trade at US\$291.28 billion.

of 15.26% in the 5-year period ending in 2013. The total export in 2013 was 329,155 tons with a value of US\$1.16 billion, increasing by 12.69% from export value in the previous year at US\$1.03 billion. Major destination countries for these products were

**Indonesian Trade Balance for Canned Food 2009 - 2013**



Source: Central Board of Statistics, prepared by Dit. of Market Dev. & Export Information, Dit. Gen. NED

The processed, canned food sector had a quite significant contribution for non-oil and -gas export sector growth in Indonesia's 2013 total export. The government keeps pushing the growth of national food and beverages industry as a strategic sector which provide huge contribution to the national economy.

Canned food industry includes fishery products such as fish, shrimp and various other types of seafood, vegetables and fruits, mushrooms and nuts. These products have not only met the domestic demand but can also compete in the international market.

Indonesian canned food products that have been exported to the international markets are grouped under various 2-digit Harmonized System (HS) categories such as HS 16 (meat, fish and seafood preparation nesoi (not elsewhere specified or indicated)), HS 08 (edible fruit, nuts, peel of citrus fruit, melons), HS 20 (vegetable, fruit, nuts etc food preparation) and HS 07 (edible vegetables and certain roots and tubers).

Export value of products grouped under the four HS categories showed an average annual growth

Australia, Italy, Germany, Japan, the Netherlands, Saudi Arabia, Singapore, Thailand, United Kingdom and the United States.

The largest export market in 2013 for Indonesian canned food products under the four HS categories were the United States with an export volume of 92,622 tons worth US\$454.89 million or increasing 25.75% from the previous year at US\$361.75 million. The figure constituted 39.05% from the total export of processed food. The export saw an average annual growth of 10.27% in the 2009-2014 period. In the first three months of 2014, the export value was recoded at US\$134.02 million.

The second largest destination was Japan with a volume of 27,984 tons worth US\$144.21 million for a share of 12.38%.

From all processed food products, canned seafood products, such as tuna, sardines, shrimp and crab, are dominating Indonesian export of processed food. In 2009-2013 period, export of processed seafood products contributed more than 70% of the total export of processed food. In 2013, the export value of processed seafood products was

US\$989.10 million or 84.97% from the total export value of processed food at US\$1.16 billion. The figure showed an increase of 17.55% from the previous year.

The entire processed seafood products can be seen in the table below, grouped under the HS 1604 category:

160520	Shrimps And Prawns, Prepared Or Preserved, Including Products Containing Fish Meat
160414	Tunas, Skipjack And Atlantic Bonito ( <i>Sarda Spp</i> ), Prepared Or Preserved, Whole Or In Pieces, But Not Minced
160510	Crab, Prepared Or Preserved, Including Products Containing Fish Meat
160413	Sardines, Sardinella And Brisling Or Sprats, Prepared Or Preserved, Whole Or In Pieces, But Not Minced
160420	Fish, Prepared Or Preserved, Nesoi, Including Products Containing Meat Of Crustaceans, Molluscs, Etc., And Fish Balls, Cakes And Puddings
160590	Molluscs And Other Aquatic Invertebrates (Clams, Abalone, Scallops, Squid, Etc.), Prepared Or Preserved, Including Products Containing Fish Meat
160415	Mackerel, Prepared Or Preserved, Whole Or In Pieces, But Not Minced
160419	Fish, Nesoi, Prepared Or Preserved, Whole Or In Pieces, But Not Minced
160250	Meat Or Meat Offal Of Bovine Animals, Prepared Or Preserved, Nesoi
160530	Lobster, Prepared Or Preserved, Including Products Containing Fish Meat

For Indonesia, fishery sector has a significantly high export potentials, supported by a geographical area which includes two oceans: the Indian and Pacific Oceans. Indonesia is as an important country for global fishery in terms of resources, habitat and international trade.

Fishery products under the HS 1604 category showed a steady annualized growth of 10.67% in the period of 2009-2013 in which Indonesia has huge potentials to meet the international demands. In 2013, the world's import reached US\$16.91 billion, increasing by 5.34% from US\$16.05 billion in the previous year. Considering that there are plenty of opportunities for Indonesian fishery products, efforts for fishery industrialization are continuously carried out such as optimizing fishery processing plants, increasing fishery capacity

including shrimps, tuna and fish canneries. In addition to optimizing existing processing plants, there are also efforts to develop fishery processing industry which are aimed to increase the added values therefore not only increasing products and

export volume but also increasing added values from fishery products.

One of fishery products under HS 1604 category (prepared/preserved fish and caviar) is canned tuna (HS 160414). Tuna is a group of saltwater fish from the family Scombridae and especially the genus *Thunnus*.

The world's import for this product is quite high with an annualized growth of 13.72% in the 5-year period ending in 2013. The import value in 2013 was US\$8.32 billion or increasing by 7.78% from the import in 2012 at US\$7.72 billion. Canned tuna is the largest contributor in the HS 1604 category imported in 2013. Canned tuna import stood at 36.59% out of HS 1604's total import at US\$42.22 billion.



The figures show that canned tuna has good opportunities in the world market. Indonesia is the world's third largest canned tuna producers after Thailand and the Philippines.

Other processed food products which have entered export market are canned fruits and canned nuts which are group under the HS 08 category; preserved vegetables, fruits and nuts under HS 20; and vegetables, roots and tubers under HS 07.

Canned fruit and nut products under HS 08 category are reexported to Bangladesh, India, Malaysia, Pakistan, Singapore and Vietnam. The value and volume of this product is not very big but managed to exist in those countries. The export of products under HS 08 category increased by 4.04% from US\$401.86 million in 2012 to US\$418.08 million in 2013.

Products grouped under HS 08 category can be seen in a table shown below:

081290	Fruit, Nesoi And Nuts, Provisionally Preserved, But Unsuitable In That State For Immediate Consumption
081400	Peel Of Citrus Fruit Or Melons (Including Watermelons), Fresh, Frozen, Dried Or Provisionally Preserved

Other types of processed food include various kinds of vegetables, fruits, nuts and mushrooms which are grouped under HS 20 category with an export value of US\$204.14 million in 2013 and an annualized growth at 3.61% in the period of 2009-2013. Major markets for these products are Argentina, Japan, the Netherlands, Spain and the United States. In 2013, the export to the United States reached US\$56.20 million followed by the Netherlands at US\$18.44 million and Spain was third with US\$18.20 million.

Indonesian export of canned vegetables, fruits, nuts and other processed food include:

From the entire products included in the HS 20 category, processed potato products, including fried potato or preserved potato, have significant growth in the period of 2009-2013 at 462.26%. In 2013, the export reached US\$200,000 with major destinations included Australia, Hongkong, Japan, Malaysia, Singapore and South Korea.

Indonesian processed food products have met quality standards required by destination countries such as Good Manufacturing Process, Hazard Analysis Critical Control Point (HACCP) and heavy metal content. Such compliance is needed to ensure entry into international market so as to maintain export sustainability. For processed sea products, a number of companies have also acquired Registration Number to be able to enter the United States market and Approval Number for European market. Therefore, to prevent being rejected into destination countries, Indonesian producers are maintaining and increasing the quality of their products according to prevailing regulations, such as fishing, processing to sanitation improvement.

Meanwhile, the Indonesian government keeps pushing the export of food and beverages products through promotion activities and entering various export destinations which are carried out by the

National Export Development Directorate General at the Trade Ministry.

To increase the quality and quantity of exported processed fishery products and make them competitive in the international market, Indonesian producers are modernizing their equipment and adapt new production techniques. Such efforts include cultivating and harvesting fish and other sea products and various processing methods.

One of Indonesia's leading producers of canned food is PT Bali Maya Permai Food Canning Industry which focuses on canned fish products. Established in 1978, the company is a major Indonesian producer for quality canned mackarel, sardines and tuna.

After operating for more than three decades, the company is able to provide high quality product innovations and services to customers based on its vast experience.s



200820	Pineapples, Prepared Or Preserved, Whether Or Not Containing Added Sweetening Or Spirit, Nesoi
200811	Peanuts (Ground-Nuts), Prepared Or Preserved, Nesoi, Including Peanut Butter
200310	Mushrooms, Prepared Or Preserved Otherwise Than By Vinegar Or Acetic Acid
200819	Nuts (Other Than Peanuts (Ground-Nuts)), And Other Seeds, Including Mixtures, Prepared Or Preserved, Nesoi
200899	Fruit And Other Edible Parts Of Plants, Nesoi, Prepared Or Preserved, Whether Or Not Containing Added Sweetening Or Spirit, Nesoi
200892	Fruit Mixtures, Prepared Or Preserved, Whether Or Not Containing Added Sweetening Or Spirit, Nesoi
200599	Vegetables & Mixtures Of Vegetables (Excl. Of 2005.10-2005.91), Prepared/Preserved Othw. Than By Vinegar/Acetic Acid, Not Frozen, Other Than Products
200190	Vegetables, Fruit, Nuts And Other Edible Parts Of Plants, Nesoi, Prepared Or Preserved By Vinegar Or Acetic Acid
200410	Potatoes, Including French Fries, Prepared Or Preserved Otherwise Than By Vinegar Or Acetic Acid, Frozen
200600	Fruit, Nuts, Fruit-Peel And Other Parts Of Plants, Preserved By Sugar (Drained, Glace Or Crystallized)
200520	Potatoes, Nesoi, Prepared Or Preserved Otherwise Than By Vinegar Or Acetic Acid, Not Frozen
200490	Vegetables, Nesoi, Prepared Or Preserved Otherwise Than By Vinegar Or Acetic Acid, Frozen
200559	Beans (Vigna Spp., Phaseolus Spp.) Not Shelled, Prepared Or Preserved Otherwise Than By Vinegar Or Acetic Acid, Not Frozen
200390	Mushrooms Other Than Of The Genus Agaricus, Prepared/Preserved Othw. Than By Vinegar/Acetic Acid
200110	Cucumbers Including Gherkins, Prepared Or Preserved By Vinegar Or Acetic Acid

Employing more than 1,500 workers, Bali Maya Permai is able to process more than 80 tons of fish every day. Cold storage facilities allow the company to maintain a sufficient supply of fish. The company is also dedicated to improve the quality of its products and committed to reach customers satisfaction.

Another canned food producer is PT Great Giant Pineapple (GGP), the world's third largest producer and exporter of canned pineapple. PT GGP has a 35,000-hectare plantation in Terbanggi, Central Lampung, in Lampung province. The company produces 500,000 tons of canned pineapple, or 11,000 containers per year.

The canned pineapples are exported to 63 countries in 5 continents with the Americas receive

the lion's share of 40% with destinations such as Brazil, Canada, Mexico, Puerto Rico and the United States. Europe gets about 30% in country such as Austria, Belgium, France, Germany, Italy, the Netherlands, Scandinavian countries, Spain, Sweden and the United Kingdom. The remaining figure is for countries in the Middle East and Asia such as Australia, China, Hong Kong, Israel, Japan, Lebanon, Libya, Saudi Arabia, South Korea and United Arab Emirates.

PT GGP always focuses on quality to maintain the customers's trust on its products being sold at the international market by meticulously monitor all production process to achieve high quality surpassing the tight international standards.

# LIST OF EXPORTERS



## **GREAT GIANT PINEAPPLE, PT**

Plaza Chase Building Lt. 5, Jl. Jend. Sudirman Kav. 21  
Jakarta 12920, Indonesia  
Phone : (62-21) 5706438, 5208338  
Fax : (62-21) 5706443, 5208332  
Email : trafficpjg@ggpc.co.id  
Website : www.greatgiantpineapple.com

## **KEONG NUSANTARA ABADI, PT**

Jl. Raya Branti Km. 18, Desa Bumisari, Natar  
Lampung 35364, Indonesia  
Phone : (62-721) 91278  
Fax : (62-721) 91189, 91887  
Email : info@wongcoco.com, export@wongcoco.com  
Website : www.wongcoco.com

## **RIAU SAKTI UNITED PLANTATIONS, PT**

Jl. Km 00 Pulau Burung, Riau 29256 Indonesia  
Phone : (62-779) 541888  
Fax : (62-779) 541000  
Email : p2-general@rsup.co.id  
Website : www.sambugroup.com

## **INNI PIONEER FOOD INDUSTRY, PT**

Plaza Pasific, Jl. Boulevard Barat Blok A-1 No. 18,  
Kelapa Gading, Jakarta 14240, Indonesia  
Phone : (62-21) 45846826  
Fax : (62-21) 45850455  
Email : innip@indosat.net.id, inniv@indosat.net.id

## **ANEKA TUNA INDONESIA, PT**

Jl. Raya Surabaya-Malang Km. 38, Ngepal, Gempol,  
East Java 67155, Indonesia  
Phone : (62-343) 851361, 851365, 851841  
Fax : (62-343) 851369, 851361, 851841, 851359  
Email : mulyadi@ati.co.id,  
info@tunaindonesia.com, bea@ati.co.id  
Website : www.ati.co.id

## **BALI MAYA PERMAI, PT**

Jl. Pluit Raya No. 19, Block D No. 1 – 2  
Jakarta 14440, Indonesia  
Phone : (62-21) 66600055  
Fax : (62-21) 66602999  
Email : cs@kingsfisher.co.id, ysukardjo@hotmail.com  
Website : www.kingsfisher.co.id

## **INTIMAS SURYA, PT**

Jl. Muara Karang Blok O-VI Timur No. 2  
Jakarta 14450, Indonesia  
Phone : (62-21) 6681576, 6680044  
Fax : (62-21) 6618095  
Email : intimas\_surya@telkom.net, frid@indo.net.id  
Website : www.intimassurya.com

## **BALI MAYA PERMAI FOOD CANNING INDUSTRY, PT**

Desa Tegal Badeng Barat Pengambangan, Negara,  
Jembrana Bali 82251, Indonesia  
Phone : (62-365) 42499  
Fax : (62-365) 41875  
Email : handy@bpmfood.co.id

## Australia (Canberra)

8, Darwin Avenue, Yarralumia  
Canberra, ACT 2600  
Telp. : (+61-2) - 62508600, 62508654  
Fax. : (+61-2) - 62730757, 62736017  
Email : atdag-aus@kemendag.go.id  
Website : www.kbri-canberra.org.au

## Belgium (Brussels)

Boulevard de la Woluwe 38, 1200 Brussels  
Telp. : (+322) - 7550120  
Fax. : (+322) - 7728190  
Email : atdag-blx@kemendag.go.id  
Website : www.embassyofindonesia.eu

## Canada (Ottawa)

55 Parkdale Avenue, Ottawa  
Ontario, K1Y 1E5  
Telp. : (+1-613) - 7241100 ext. 306  
Fax. : (+1-613) - 7241105, 7244959  
Email : atdag-can@kemendag.go.id  
Website : www.indonesia-ottawa.org

## China (Beijing)

Indonesian Embassy DongzhimenwaiDajie No.  
4 Chaoyang District  
Telp. : (+00861) - 65324748, 3811340842  
Fax. : (+00861) - 65325368  
Email : atdag-chn@kemendag.go.id  
Website : -

## Denmark (Copenhagen)

Oerehoej Alle 1, DK 2900 Hellerup  
Telp. : (45) - 39624422 ext. 215  
Fax. : (45) - 39624483  
Email : atdag-dnk@kemendag.go.id  
Website : -

## Egypt (Cairo)

Embassy of the Republic of Indonesia  
13 Aisha El-Taimoureya St, Garden City  
Telp. : (+20-2) - 7944698  
Fax. : (+20-2) - 7962495  
Email : atdag-egy@kemendag.go.id  
Website : -

## France (Paris)

47-49, rueCortambert 75116 Paris  
Indonesian Mission to the European Union  
Boulevard  
Telp. : (+33-1) - 450302760 ext. 418,  
45044872  
Fax. : (+33-1) - 45045032  
Email : atdag-fra@kemendag.go.id  
Website : -

## Germany (Berlin)

c/o Embassy of the Republic of Indonesia  
LehrterStrabe 16-17 10557  
Telp. : (+49-30) - 47807142  
Fax. : (+49-30) - 44737142, 47807290  
Email : atdag-deu@kemendag.go.id  
Website : www.indonesian-embassy.de

## India (New Delhi)

Embassy of the Republic of Indonesia 50-A  
Kautilya Marg Chanakyapuri110021  
Telp. : (+91-11) - 26114100

Fax. : (+91-11) - 26885460  
Email : atdag-ind@kemendag.go.id  
Website : -

## Italy (Rome)

Indonesian Embassy Via Campania53-55  
Rome 00187  
Telp. : (+39-06) - 42009101  
Fax. : (+39-06) - 4880280  
Email : atdag-ita@kemendag.go.id  
Website : -

## Japan (Tokyo)

Indonesian Embassy 5-2-9, Higashi Gotanda  
Shinagawa-ku Tokyo 141-0002  
Telp. : (+81-3) - 34414201 ext. 321  
Fax. : (+81-3) - 34471697  
Email : atdag-jpn@kemendag.go.id  
Website : www.shoumubu.kbri.jp

## Malaysia (Kuala Lumpur)

Indonesian Embassy No. 233 Jalan Tun Razak  
Malaysia 50400  
Telp. : (+603) - 21164000, 21164067  
Fax. : (+603) - 21167908, 21448407  
Email : atdag-mys@kemendag.go.id  
Website : www.kbrikualalumpur.org

## Netherlands (Den Haag)

Tobias Asserlaan8 2517 KC Den Haag  
Telp. : (+86-10) - 65325486/87/88  
ext. 3014/3017/3030  
Fax. : (+86-10) - 65325368, 65325783  
Email : atdag-nld@kemendag.go.id  
Website : -

## Philippines (Manila)

Indonesian Embassy 185 Salcedo Street,  
Legaspi Village Makati City  
Telp. : (+632) - 8925061/68  
Fax. : (+632) - 8925878, 8674192  
Email : atdag-phl@kemendag.go.id  
Website : -

## Russia Federation (Moscow)

Indonesian Embassy Apt. 76, Entr. 3 Korovyval  
7 Moscow 119049, Russia  
Telp. : (+7-495) - 2383014  
Fax. : (+7-495) - 2385281  
Email : atdag-rus@kemendag.go.id  
Website : -

## Saudi Arabia (Riyadh)

Indonesian Embassy Riyadh Diplomatic  
Quarter P.O. Box 94343  
Telp. : (+966-1) - 4882800, 4882131  
ext.120  
Fax. : (+966-1) - 4882966  
Email : atdag-sau@kemendag.go.id  
Website : -

## Singapore

Embassy of the Republic of Indonesia  
7 Chatsworth Road Singapore 249761  
Telp. : (+65) - 67375420  
Fax. : (+65) - 67352027  
Email : atdag-sgp@kemendag.go.id  
Website : -

## South Korea (Seoul)

Indonesian Embassy, 380 Yoidaebang-ro  
Yeongdeungpo-gu  
Seoul 150-895  
Telp. : (+82-2) - 7835675/7  
Fax. : (+82-2) - 7837750  
Email : atdag-kor@kemendag.go.id  
Website : -

## Spain (Madrid)

Indonesian Embassy 65, Calle de Agastia  
28043 Madrid  
Telp. : (+34-91) - 4130294 ext. 223  
Fax. : (+34-91) - 413899  
Email : atdag-esp@kemendag.go.id  
Website : -

## Switzerland (Geneva)

Indonesia Permanent Mission - Rue de Saint  
Jean 30 Geneva 1203  
Telp. : (+41-22) - 9401736  
Fax. : (+41-22) - 9401734  
Email : atdag-che@kemendag.go.id  
Website : www.mission-indonesia.org

## Thailand (Bangkok)

Indonesian Embassy 600-602 Petchburi Road,  
Rajthevi, Phayathai P.O. Box 10400  
Telp. : (+66-2) - 2523135/40 ext. 123  
Fax. : (+66-2) - 2551264, 2551267  
Email : atdag-tha@kemendag.go.id  
Website : www.kemlu.go.id/bangkok

## United Kingdom (London)

Embassy of Republic of Indonesia 38  
Grosvenor Square London W1K 2HW  
Telp. : (+44-20) - 74997661, 72909620  
Fax. : (+44-20) - 74957022  
Email : atdag-gbr@kemendag.go.id  
Website : -

## United States of America (Washington DC)

2020 Massachusetts Avenue, NW  
Washington DC 20036  
Telp. : (+1-202) - 7755350,  
7755200 ext. 350  
Fax. : (+1-202) - 7755354, 7755365  
Email : atdag-usa@kemendag.go.id  
Website : www.inatrade-use.org

## KDEI (Taipei)

Indonesian Economic and Trade Office to Taipei  
TwinheadBld 6F No.550RuiGoang Road, eihu  
District  
Taipei 114, Taiwan ROC  
Telp. : (+886-2) - 87526170 ext. 34  
Fax. : (+886-2) - 87523170  
Email : kakdei-twn@kemendag.go.id  
Website : www.kdei-taipei.org

## Commercial Consul (Hongkong)

Indonesian General Consulate 127 - 129  
Leighton Road , 6 - 8 Keswick Street  
Telp. : (+852) - 28904421, 28902481  
Fax. : (+852) - 28950139  
Email : kondag-hkg@kemendag.go.id  
Website : -



# WORLD WIDE

## Indonesian Trade Promotion Center (ITPC)

### BARCELONA

Calle Aribau 250, B.I. 08006 Spain  
Telp. : (+34)-934144662  
Fax. : (+34)-934164188  
Email : info@itpcbcn.com  
Website : www.itpcbcn.com

### BUDAPEST

Bajcsy-Zsilinszky ut.12, 1<sup>st</sup> floor, 101  
Budapest 1051  
Telp. : (+36-1) - 3176382  
Fax. : (+36-1) - 2660572  
Email : inatrade@itpc-bud.hu  
Website : www.itpc-bud.hu

### BUSAN

#103, Korea Express Building, 1211-1 Choryang  
Dong, Dong-gu, Busan, South Korea  
Telp. : (+82-51)- 4411708  
Fax. : (+82-51)- 4411629  
Email : itpc-kor@kemendag.go.id  
Website : www.itpc-busan.com

### CHENNAI

3<sup>rd</sup> floor, Ispahani Center, 123/124,  
Nungambakkam High Road  
Chennai 600034  
Telp. : (+91-44) - 42089196  
Fax. : (+91-44) - 42089197  
Email : itpc.chennai@kemendag.go.id;  
itpcchennai@yahoo.com  
Website : http://itpcchennai.com

### CHICAGO

670 N Clark St, 1<sup>st</sup> floor  
Chicago, IL 60654  
Telp. : (+312) - 6402463  
Fax. : (+312) - 6402648  
Email : itpc.chicago@itpcchicago.com;  
itpc-chicago@kemendag.go.id  
Website : www.itpcchicago.com

### DUBAI

Al Masraf Tower, 4<sup>th</sup> floor, #403 Baniyas Street,  
Deira P.O. Box 41664  
Telp. : (+9-714) - 2278544  
Fax. : (+9-714) - 2278545  
Email : itpcdxb@emirates.net.ae  
Website : http://itpcdubai.com

### HAMBURG

Glockengiesserwall 17, 20095 Hamburg  
Telp. : (+49-40) - 33313280/1  
Fax. : (+49-40) - 33313282  
Email : info@itpchamburg.de;  
itpc-deu@kemendag.go.id  
Website : www.itpchamburg.de

### JEDDAH

Consulate General of the Republic of Indonesia  
Jeddah  
Al-Mualifin street, Al-Rehab District/5, P.O. Box  
21411  
Telp. : (+966-2) - 6711271  
Fax. : (+966-2) - 6730205  
Email : itpc.jed09@gmail.com;  
itpc-sau@kemendag.go.id  
Website : -

### JOHANNESBURG

7<sup>th</sup> floor The Forum, 2 Maude Street, Sandown  
Sandton - Republic of South Africa 2146  
Telp. : (+27-11) - 8846240  
Fax. : (+27-11) - 8846242  
Email : itpc@itpcjohannesburg.com;  
itpc@itpcjhb.co.za  
Website : www.itpcjohannesburg.com

### LAGOS

5<sup>th</sup>, Anifowoshe Street Victoria Island  
Telp. : (+234-1) - 4619864/65/62  
Fax. : (+234-1) - 2613301  
Email : itpclagos@yahoo.co.id;  
itpc-nga@kemendag.go.id  
Website : www.itpclagos.com

### LOS ANGELES

3457 Wilshire Blvd, Suite 101  
CA 90010  
Telp. : (+1-213) - 3877041  
Fax. : (+1-213) - 3877047  
Email : itpcla@sbcglobal.net;  
itpc-usa@kemendag.go.id  
Website : www.itpcla.com

### LYON

L'Europeen, 19 Bld Eugene Deruelle 69003  
France  
Telp. : (+33-4) - 78606278  
Fax. : (+33-4) - 78606314  
Email : itpc.lyon@gmail.com  
Website : www.itpclyon.fr

### MEXICO CITY

Cenit Plaza Arquimedes, A.C Arquimedes No.  
130, Office 105  
Col Polanco Deleg Miguel Hidalgo, C.P 11570  
Telp. : (+52-55) - 50836055/67  
Fax. : (+52-55) - 50836056  
Email : itpc.mexicocity@yahoo.com;  
itpc-mex@kemendag.go.id  
Website : www.itpcmexicocity.mx

### MILAN

Via Vittor Pisani 8-6 floor, 20124  
Telp. : (+39-02) - 36598182  
Fax. : (+39-02) - 36598191  
Email : itpcmilan@live.it;  
itpc-ita@kemendag.go.id  
Website : www.itpc-milan.com

### OSAKA

ITM 4-J-8 Asia and Pacific Trade Center, 2-1-10  
Nanko Kita, Suminoe-ku  
Osaka 559-0034  
Telp. : (+81-6) - 66155350  
Fax. : (+81-6) - 66155351  
Email : itpc.osaka@kemendag.go.id  
Website : www.itpc.or.jp

### SANTIAGO

Nueva Tajamar 481, Torre Sur, Oficina 706, Las  
Condes  
Telp. : (+562) - 4410494  
Fax. : (+562) - 4410495  
Email : itpc@itpcsantiago.cl;  
itpc-chl@kemendag.go.id  
Website : www.itpcsantiago.cl

### SAO PAULO

Edificio Park Lane, Alameda Santos No. 1787-  
Conj. 111-11o Andar  
Cerqueira Cesar - CEP.01419-002  
Telp. : (+55-11) - 32630472, 35411413  
Fax. : (+55-11) - 32538126  
Email : itpcsp@itpcsp.org;  
itpc-bra@kemendag.go.id  
Website : -

### SYDNEY

Level 2, 60 Pitt Street - Sydney, New South  
Wales 2000  
Telp. : (+61-2) - 92528783  
Fax. : (+61-2) - 92528784  
Email : trade@itpcsydney.com;  
itpc-aus@kemendag.go.id  
Website : www.itpcsydney.com

### VANCOUVER

Georgia Business Center, 1300-1500 West  
Georgia Street  
Vancouver, British Columbia, Canada V6G 2Z6  
Telp. : (+1-604) - 6966322  
Fax. : (+1-604) - 6851520  
Email : itpc@indonesiavancouver.org;  
itpc-can@kemendag.go.id  
Website : www.itpcvancouver.net



TRADE X<sup>29<sup>th</sup></sup> PO  
indonesia  
Towards Green Business

Exhibition | Trade & Investment  
Business Forum | Business Matching

8-12 October 2014  
Jakarta International Expo  
Kemayoran - Jakarta

Organized by:

The Ministry of Trade of the Republic of Indonesia  
Directorate General for National Export Development



Phone : +6221-2352-8644

Fax : +6221-2352-8645

Email : tradexpoindonesia@kemendag.go.id

www.tradexpoindonesia.com



Membership Services

http://djpen.kemendag.go.id/membership



Join Us